



Yacht Charter business solution

CONTENT

Table of Contents

SOFTWARE.....	3
ADVANTAGES.....	3
FUNCTIONS	3
SECURITY.....	4
CASES	5
DEMO ACCOUNT	6
CONTACTS.....	6

Software

HubCloud is EPM solution supplier for Yacht Charter companies. It's an entirely web-based platform where you can keep track of your charter calendar, payment schedule, each boat performance through the selected period, and all related maintenance. It also generates any type of reports about company's effectiveness directly to the owner.

Advantages

Price

The model is already pre-configured and requires no coding for additional customization, which increases the margin of the final product.

The implementation fee varies from \$2000-\$6000. Where \$6000 is for the most complex business model to adjust.

Implementation period

Due to the lack of coding and unique developing method, the most complex business model will require no more than 3 weeks to build. The possibility to see the demo will be provided within 7 days, and the client receives the final version of the product in less than 21 days. Video tutorials and the owner's manual are also provided the day when a solution is ready.

Customers and vendors interaction

HubCloud solution brings customers and vendors to work in one system. Clients and vendors have their own user's account interface where they can book, exchange data, track service status, and make payments. Such a feature automates the data collection process and reduce labor hours.

Functions

	Charter Management	Yacht Management	Maintenance
Rental Management			
Booking Management	X	X	
Payment schedule	X	X	
Resource management	X	X	
Maintenance management	X	X	
Assets performance	X	X	

Trade (retail B2C)			
Procurement management	X	X	
Price management	X	X	
Procurement			
Manage vendor payment terms	X	X	X
Product Demand Management	X	X	X
Finance & Money			
Budgeting	X	X	
Calculation of actual budget data	X	X	
Standard reporting	X	X	
Tax calculation	X	X	
Service and maintenance			
Inventory tracking	X	X	X
Cost management	X	X	X
Service Repair Management	X	X	X
Staff Management			
Staffing	X	X	X
Fixing rates and rules for calculating salaries	X	X	X
Statement of responsibility during operations	X	X	X
Payroll	X	X	X

Security

Full data backup

We protect all user's data and take all necessary measures for their safety. The systems backs up every few hours in automatic mode, which allows us to restore the system even after a complete failure of the servers or the accidental deletion of user's data.

Authorization protection

By logging in to the HubCloud Service, users can be sure that the session will not be stolen and used to steal private data. Users session records are stored in special database tables, have a limited period of life. The session ID is changed every few minutes, which allows you to make the theft of sessions useless for attackers.

Cases

Croatian Yacht Charter company.

Brief summary:

Staff – 12

Own Boats – 9

Privet owner's boats – 4

Locations – 1

The Problem:

Executive office couldn't track and control each boat performance. By the end of the June the system has been implemented.

After implementation:

Asset performance reports helped to analyze the statistic for each boat and it appeared that some boats have been performing negatively for a long time. New rules from heads office eliminated unnecessary maintenance costs and cut off the labor hours at the half, which increased business net performance at almost 40%.

Caribbean Yacht Charter company.

Brief summary:

Staff – 20

Own Boats – 5

Privet owner's boats – 20

Locations – 3

The Problem:

Management office has been spending over 3 months in preparing privet boats annual reports.

After Implementation:

It helped to generate all the necessary reports in a few clicks. Over 1000 hours has been saved which also reflected on general company's performance.

Demo account

You have a chance to receive a free business consulting and demo system access to try it yourself. Contact our office for the following step.

Watch Promo video on our web-site: <https://www.hubcloud.io/solution/yacht-charter/>

Contacts

Web-site: Hubcloud.io

E-mail: **General mailbox - Hello@hubcloud.io**
Yacht charter solution representor – artem@hubcloud.io

Cell: +1 747 255 84 93 – yacht charter solution representative
+1 818 913 43 11 – office